



### **What estate sale services do you provide?**

3 Friends will organize the sale of everything in your home from start to finish: we sort, organize, arrange, price, sell and even donate what does not sell (if you chose to do so) to a local charity, and leave your home broom clean.

Hire 3 Friends for our experience and expertise to hold a successful sale.

### **What is the minimum size for an estate sale?**

No minimum or maximum size.

### **What does it cost to hire you for my estate sale?**

The cost of our service is a percentage of your sale total with no out-of-pocket money from you. From our percentage we pay all sale expenses, research, advertising, staff, supplies, equipment, bookkeeping, signage – everything needed to host a successful sale.

### **Estate Sale companies price everything cheap – just to make a commission – right?**

Not at all - the more your sale makes, the more we earn. We do our best to set prices at market value – high enough to make the most possible, yet low enough to actually sell. We strive to know what items are hot and what items are not.

Once you hire 3 Friends we carefully look through your home, make notes and take photographs to research individual items to learn current value.

### **As long as I have the time, I can have a successful sale right?**

Yes and no. If you have the time and stamina you can absolutely hold your own sale. When you hire 3 Friends you are hiring our expertise and reputation. As professional organizers we will prove our worth by knowing the current market values. We also have experience, a customer base and, equipment: tables, linens, credit card account, office supplies, advertising know-how, experience creating displays, methods for accurate record keeping, and efficiency in clean-up.

Some items you may think are trash may actually have a value! Unless you know how to price for an estate sale you may be at a real disadvantage. Every single item must be priced with a price. If you price too high your item might not sell and if you price too low you are making less money.

Going through family items can be emotionally draining. Time easily flies as you sort and remember individual items, taking more time than you realize. Time slips away looking at old photos and items that hold memories. Hiring us takes this burden away.

**Are the people who will work in my home trustworthy? Could an employee steal my belongings or found money?**

3 Friends has three partners and that is who will work in your home. Three Friends is bonded and we individually pass an annual criminal background check. We are proud of our reputation and would never jeopardize our business with any activity that might put us at risk.

**How much experience do you have?**

Our partners combined have over 30 years experience. We have worked together as a team since 2010.

**Do you have references?**

Yes. We are more than happy to provide you with our reference list.

**Do you sell only highly valuable items?**

We sell it all – large to small: from a potato peeler to a boat and everything in between. Many people are surprised that items they consider junk can be easily sold.

**How can customers pay?**

Cash, debit or credit. We find shoppers spend more money if they can use a debit or credit cards.

**What happens when the sale is over?**

The choice is yours. We work with several charities that will pick up unsold items and provide a tax receipt. If some high value items were not sold, we can attempt to sell them online.

As for your home again the choice is yours – we can stage it for sale, thoroughly clean it or sweep it broom clean.

**Do you provide any other services?**

Yes. We are happy to help you with getting your home ready to sell or you ready to move. We can clean, organize, pack, arrange – just let us know how we may serve you.

**When do I receive my check?**

Within fifteen (15) days after the last sale day – but usually the following week. This time period gives bank cards time to be processed and bookkeeping to be completed.

**How do I prepare my home for a sale?**

Do nothing – 3 Friends will take care of you



**3 Friends**  
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